

# STAFF AUGMENTATION SERVICES



DATABASE | TRUE PARTNERSHIP | RESOURCES | 24x7x365 SUPPORT | RPO

## CORPORATE PROFILE

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16+

years of experience  
providing enterprise  
services for over  
200 customers



Headquartered in  
New Jersey

120+

total associates  
with approximately  
50% located onsite  
at customer  
facilities

## MISSION STATEMENT

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Bringing opportunities and best talent together to ensure 100% project success in the Microsoft Dynamics, SAP and Salesforce arena.

# Professional Staffing

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## How We Enable Transformation?

# TECHNOLOGY PORTFOLIO

Enterprise Applications

**Microsoft**

**salesforce**

**SAP**

Microsoft Technology focus

 Microsoft  
Dynamics

 Microsoft  
Dynamics NAV

 Microsoft  
Dynamics CRM

 Microsoft  
Dynamics 365

 Power BI



 Microsoft  
Azure

# TECHNOLOGY POSITIONS

## Salesforce Jobs

- Salesforce Developer
- Salesforce Apttus Developer
- Salesforce Tester
- Salesforce Administrator
- Salesforce Technical Lead
- Salesforce Solution Architect

## Microsoft Dynamics Jobs

- Microsoft Dynamics 365 Consultant
- Microsoft Dynamics CRM Functional Consultant
- Microsoft Dynamics CRM Technical Consultant
- Microsoft Dynamics CRM Techno- Functional Consultant
- Microsoft Dynamics CRM Administrator
- Microsoft Dynamics CRM Architect
- Microsoft Dynamics 365(AX/F&O) Technical / Functional
- Microsoft Dynamics AX Functional Consultant
- Microsoft Dynamics AX Technical Consultant
- Microsoft Dynamics AX Techno- Functional Consultant

- Microsoft Dynamics AX Architect
- Microsoft Dynamics 365 Business Central Consultant
- Microsoft Dynamics NAV Functional Consultant
- Microsoft Dynamics NAV Technical Consultant
- Microsoft Dynamics NAV Techno- Functional Consultant
- Microsoft Dynamics NAV Architect
- Microsoft Dynamics GP Functional Consultant
- Microsoft Dynamics GP Technical Consultant
- Microsoft Dynamics GP Architect

## TECHNOLOGY POSITIONS

### Systems, Applications and Products - SAP

SAP ABAP Technical Consultant	SAP HANA Consultant
SAP Security consultant	SAP APO Consultant
SAP FICO Consultant	SAP NetWeaver
SAP BASIS Consultant	SAP Solution Architect
SAP MM Functional Consultant	
SAP SD CONSULTANT	

### Microsoft O365, Azure, AWS & SharePoint

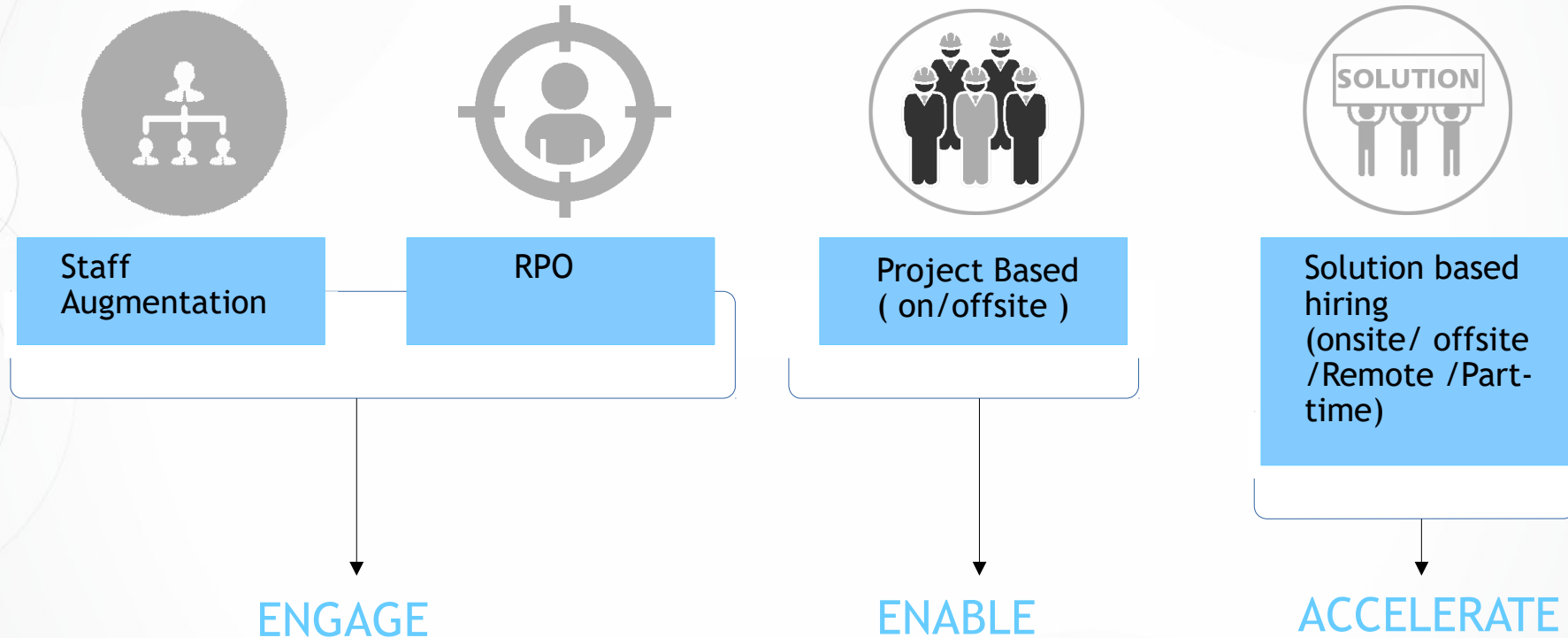
Microsoft Office 365 Technical Consultant	Azure Lead
Microsoft Office 365 Admin	Azure Solution Architect
Microsoft Office 365 Technical Lead	SharePoint Developer
Microsoft Office 365 Architect	SharePoint Technical Lead
Azure AD Systems Engineer	SharePoint Administrator
Azure Consultant	SharePoint Architect

## We service **ONSITE STAFFING ACROSS UNITED STATES**



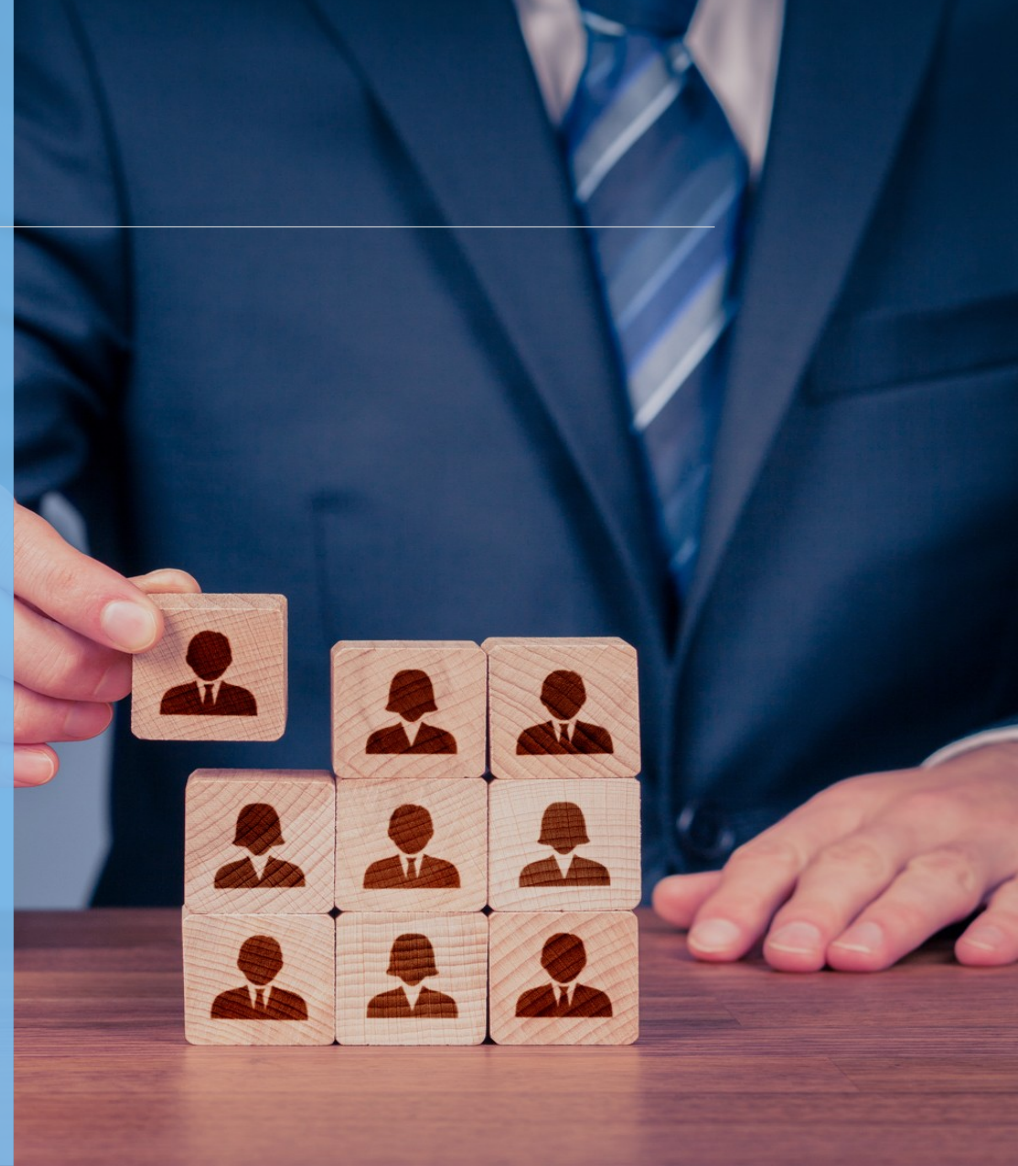


## MODELS To Engage us



# STAFF AUGMENTATION OFFERINGS

- > PERMANENT HIRE
- > CONTRACT / TEMP STAFFING
- > PROJECT-BASED And STAFF AUGMENTATION
  - ONSITE
  - OFFSITE
  - REMOTE
- > CONTRACT TO HIRE



## RPO – Recruitment process outsourced

- Clients Recruitment/HR Department assigns organizations hiring needs to the RPO team
- All Staff Aug responsibilities are taken care by Korcomptenz RPO team sitting offsite working as per Clients time schedule
- You select, train , orient and manage your RPO team
- Your Database. Your Systems. Your Policies .  
Your matrices on performance

**REDUCE YOUR OPERATIONS COST**

**CHOOSE TO FILL POSITIONS WITH BETTER  
BANDWIDTH AND FASTER.**

**HR FOCUS ON MORE IMPORTANT FUNCTIONS**





# PROJECT BASED STAFFING

- End clients that may want a combo onsite /offsite resource
- Clients that have short term project and hire from us directly , engaging the resource with short term work repeatedly
- Technology staffing in certain key area
- Client looking for short term , temp , advisory arrangements on resources

**TOTAL TRANSPARENCY**

**REGULAR CODING DONE AND DELIVERED**



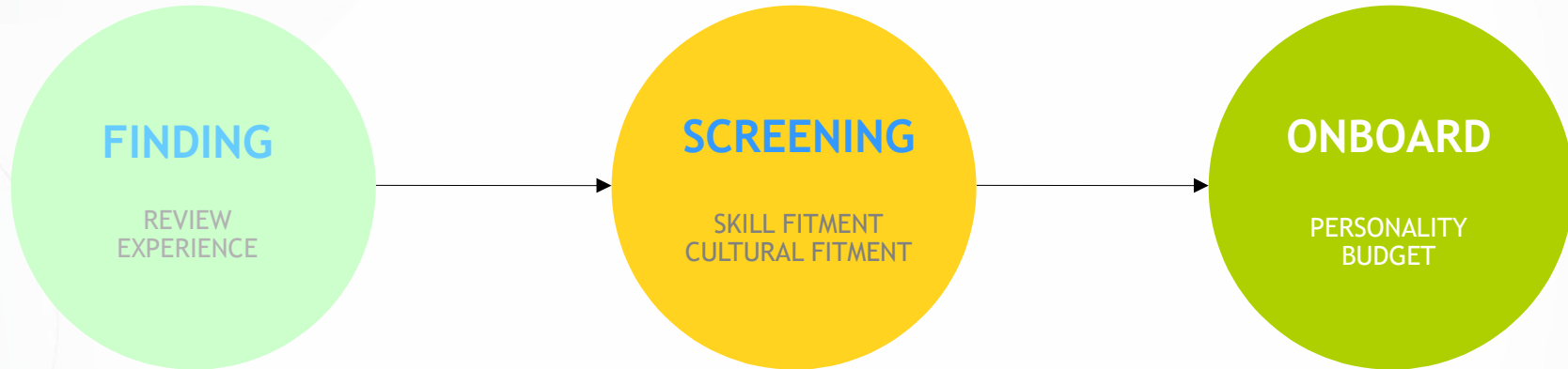
# RECRUITMENT LIFE CYCLE

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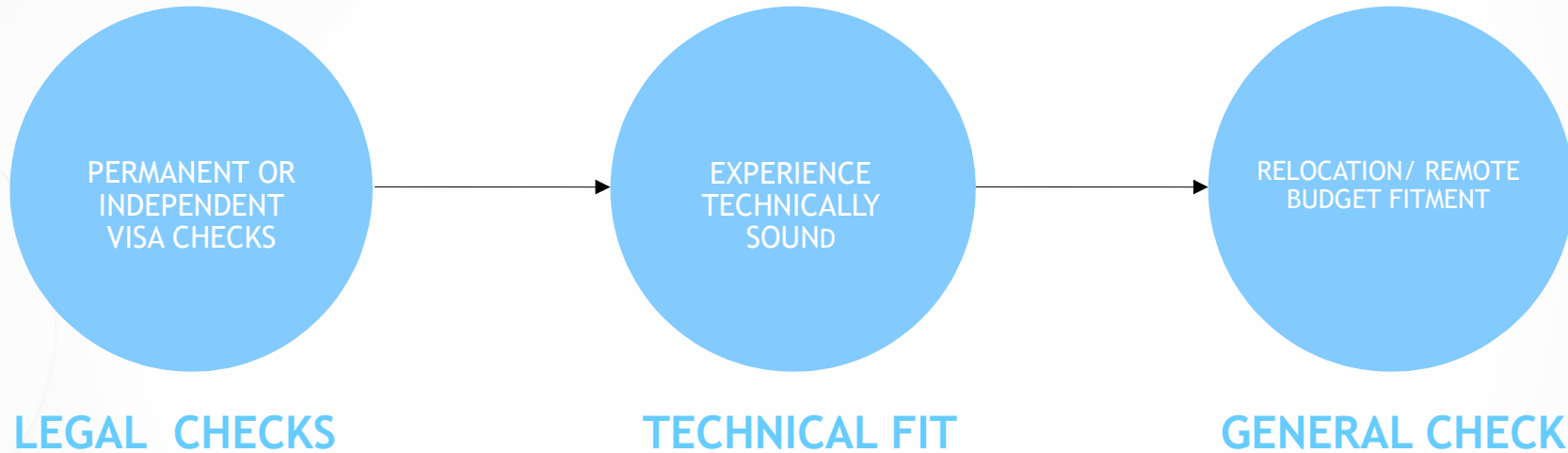
TALENT HARVEST PROFESSIONAL SERVICES

## UNDERSTANDING YOUR NEED TO RECRUIT

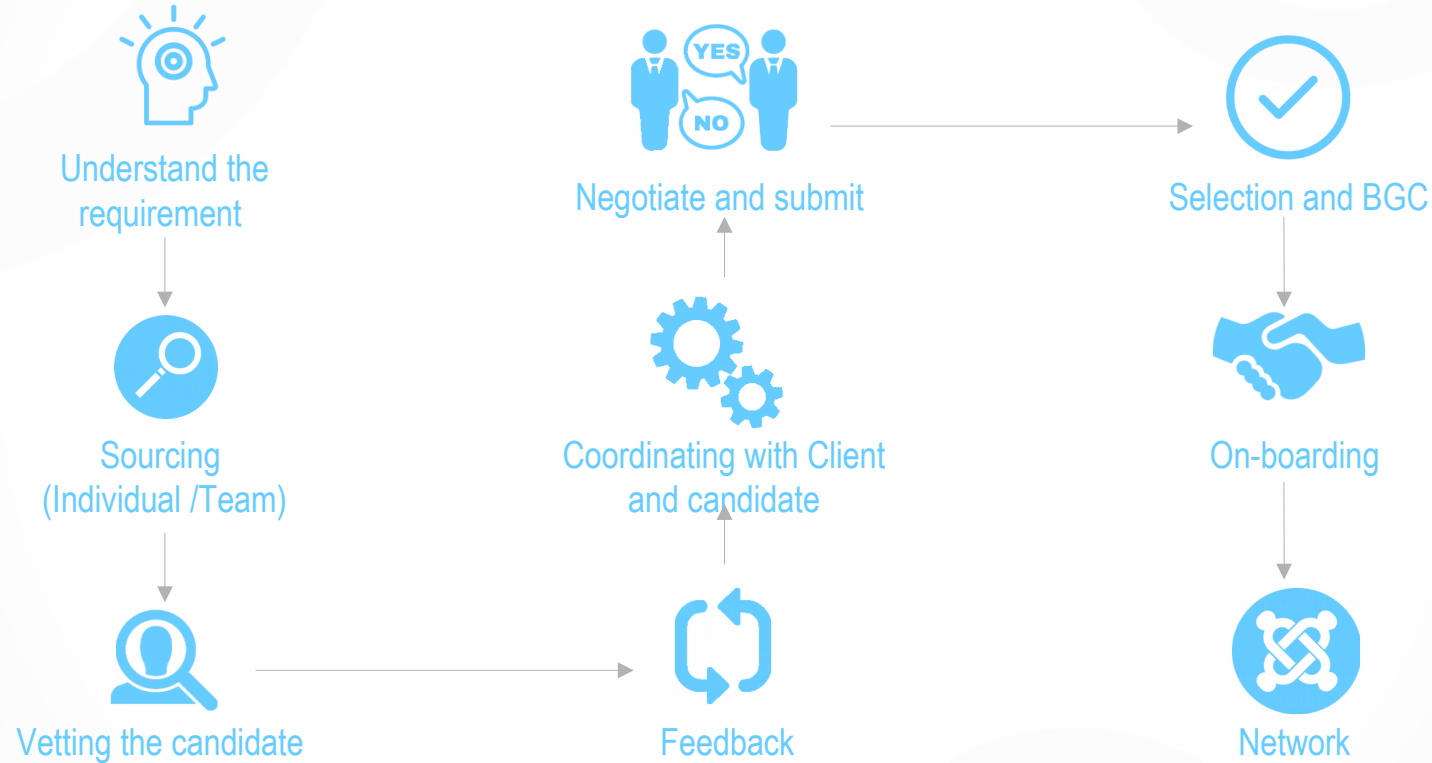
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## CONNECTING THE RIGHT PERSON FOR THE JOB?



## STAFFING LIFE CYCLE





# PAIN AREAS IN RECRUITMENT

## PAIN AREAS: FROM CANDIDATE SIDE



Candidates Shopping  
for multiple offers



Poor  
performance  
2 weeks  
guarantee



BGC glitch



Fake Resume, Lip-  
sync, impersonation



Visa misrepresented/  
Documents edited

## THE HIERARCHY OF THE SOURCING TEAM – Staff Aug

Account Managers

7 - 9 yrs

SPOC  
( BD/Client handling)

Sr.  
Recruiter/  
Team Lead

5+ yrs

Validator,  
Teambuilder

Recruiters

2-3 years

Fetcher (Active)

Researchers

2-3 years

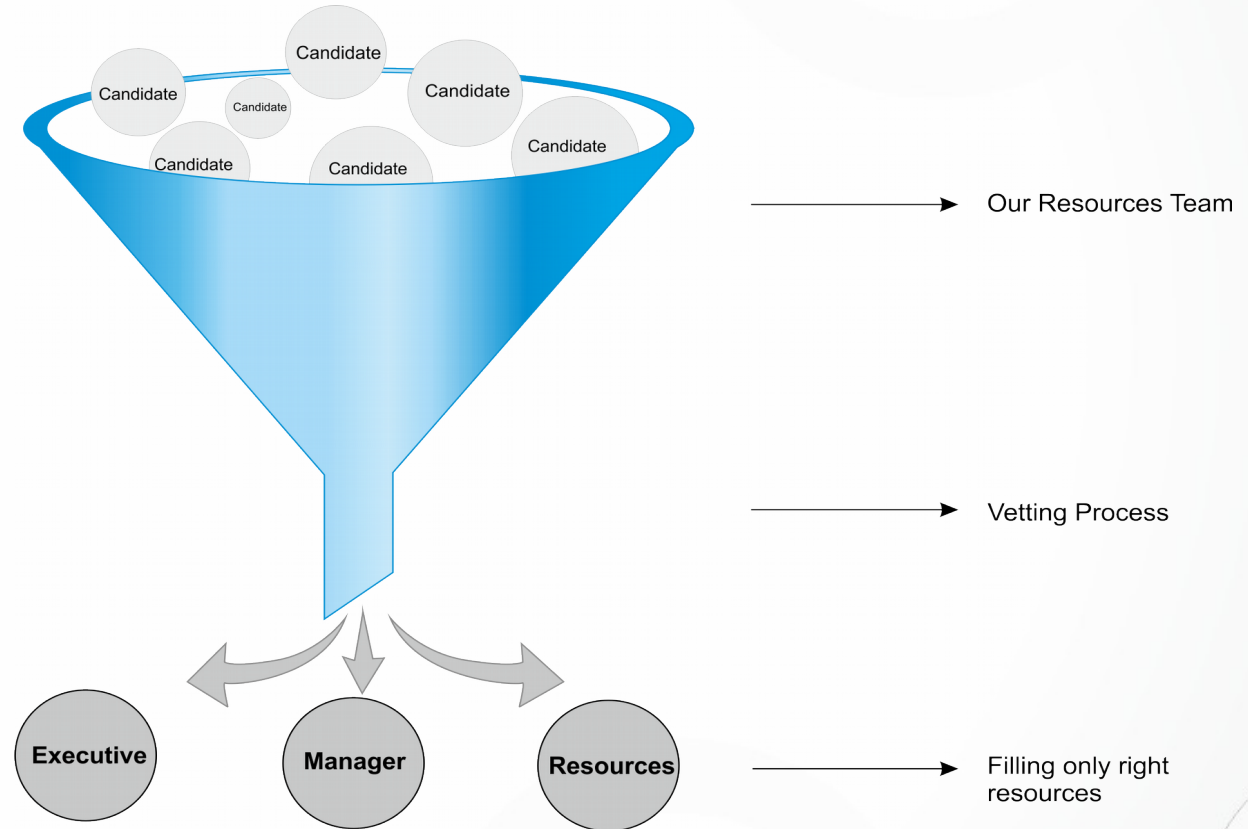
Sourcing (Passive)

## RECRUITMENT – THE KEY TO YOUR PROJECT SUCCESS

Investment on the right resource enables business to get the maximum ROI on Best Technologies and Best Processes practice of the industry.

Choosing the right empanelment model enables you .....

Getting the Right people on the bus at the right seat !!



## WHY TALENT HARVEST?

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## RESULTS

### EXCEPTIONAL IS THE NEW MINIMUM

3

Average  
interviews  
to Per Hire  
(3:1 ratio)

99

Over 99%  
First year  
retention for  
Full-Time  
Hires

105000

Qualified Tech &  
Finance Candidate  
Pool

30

Days time-to-  
fill Full-time  
Search

## KEY HIGHLIGHTS OF OUR EXISTENCE

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- Aiming in becoming your extended arm ( For your Recruitment/IT department )
- Over a Decade of experience in working on all technologies covering every domains.  
Worked on hard to find skills to vanilla skills.
- Individual attention given by expert professionals from the industry.
- Offering flexibility, transparency. ( Engage/Enable/Accelerate)
- Cost of Sourcing very competitive enabling us to provide advantage to the customer.

Call us up for Consultation or  
Discussion